# DISCO Pricing

*Simple and transparent, we make invoicing predictable*

> *"Pricing is a major plus — we can use it in any case, big or small."*
>
> — Daniel Cragg, Eckland & Blando

> *"Disco's pricing structure is easy to understand, accurate and reliable."*
>
> — Sarah M. M Tetlow, Murphy Pearson

## Pricing You Can Count On

The cost of ediscovery can be deceiving. Hidden fees are tucked into almost all aspects of the business, including charges for ingestion, processing, data expansion, user licenses, hosting fees, analytic add-ons, and productions. The impact of data expansion alone creates cost that often isn't anticipated. Take an email data set of 10 GB, condensed into a .PST container. Depending on expansion of the container as it is unpacked during ingestion, the expanded data size could balloon upwards of 2.5 times the original 10 GB, leading to unpredictable hosting and production costs.

Unlike other ediscovery software, DISCO removes hidden price traps, allowing you to depend on predictable pricing throughout your matter. A seamless solution without the pricing peaks is possible due to replacing manual processes with sophisticated technology. The end results takes the guesswork out of your invoice, at the same time providing world-class software as a service.

DISCO

# DISCO combines world-class engineering with a deep love and respect for the law to deliver the best legal technology.

## Predictable

Our pricing model is based on the top level, parent file data size. Many vendors charge for data expansion and processing, expanding your data 2 to 2.5 times its original size. Many also charge for hosting produced data, meaning that a production of 20 GB will increase your chargeable data size by 20 GB. By removing these fees, 50 GB of emails will remain 50 GB of emails on your DISCO invoice, regardless of data expansion, processing, or production size. All together, we pass on these cost advantages to our customers by providing equitable, predictable pricing for every matter.

## Fair

Incumbent vendors traditionally charge for data to be ingested into their ediscovery system and charge additional line items for hosting, user fees, productions, and exports. They also create obstacles preventing you from completing these tasks yourself. Instead, DISCO has automated the ingest process and does not charge for ingest or processing. DISCO also allows for an unlimited number of users. Workflow tools and analytics features are baked into the product to help you organize, deploy, and monitor your review progress. Likewise, DISCO Productions are unlimited and do not require a third-party.

## Transparent

DISCO pricing puts the customer first, including prices for services. Data services — including but not limited to data loading, overlays and enrichment, loadfile issues and resolution — are included in our flat rate pricing. Furthermore, DISCO offers self service for many of your workflow tasks including ingest, privilege log, productions with custom loadfiles, and data export. For complex, high stakes litigation, DISCO also provides around-the-clock Project Management services. At $250/hr, seasoned professionals help create a precise, efficient review strategy and deliver on difficult deadlines.

## Full Processing — Always Included

- Extract files to arbitrary depth
- Remove system files (i.e., deNISTing)
- Extract text and metadata
- OCR all images
- Normalize time-zones
- Detect duplicates
- Detect near-duplicates
- Generate near-native renderings and images
- Generate parent-child relationships
- Create email conversations
- Create search indexes and review database
- Generate a complete ingest report for defensibility

## Standard Support — Always Included

- 24 × 7 × 365 email support
- Live phone support
- Ongoing tips & tricks
- Deep dive webinars
- Online help center
- Live chat support
- Knowledge bank
- Video tutorials

DISCO

As the leading provider of software as a service solutions developed by lawyers for lawyers, DISCO is reinventing legal technology to automate and simplify complex and error-prone tasks that distract from practicing law. DISCO has been embraced by more than 400 law firms, including 50 of the AmLaw 200, as their first choice for innovative technologies that help great lawyers and their teams secure justice and win cases.

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